

Presents:

Atlanta Industrial Market Overview Fourth Quarter 2020

The Atlanta Distribution Market





The Atlanta Industrial Market



➤ PinPointsm Technology

Custom designed
Inventory every quarter

10 Regions

(distribution & service)

- > 792 million sq. ft.
- > 14,790 buildings
- 25,506 businesses

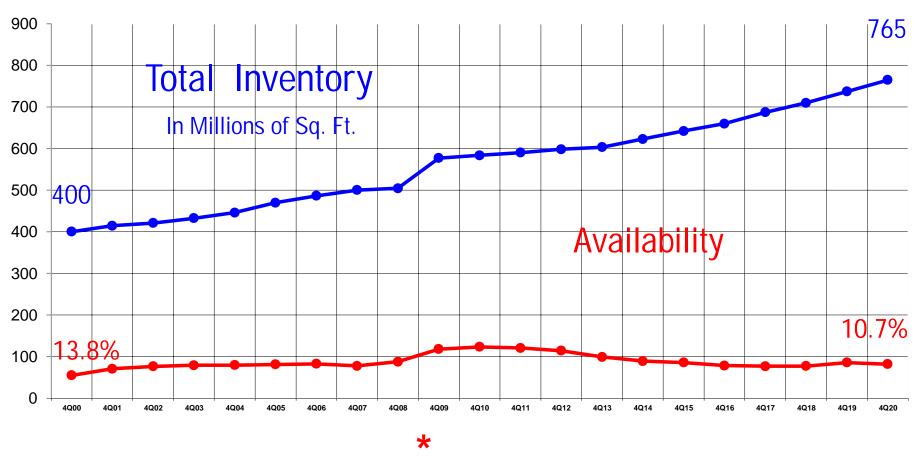


Source data compiled from PinPoints^m, a proprietary database owned by King Industrial Realty, Inc. Every effort has been made to provide accurate information, but no liability is assumed for errors and omissions.

Distribution Inventory



2000-2020

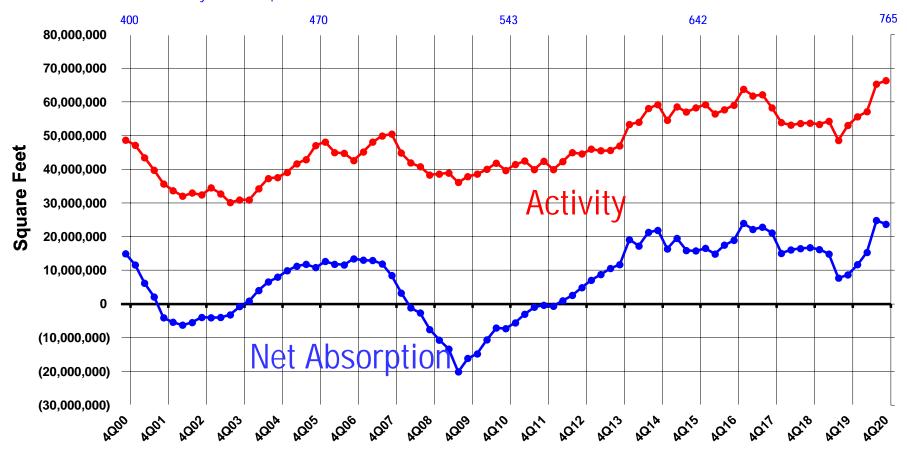


^{*}Analysis expanded to include 8 additional counties.

Absorption & Activity 2000-2020



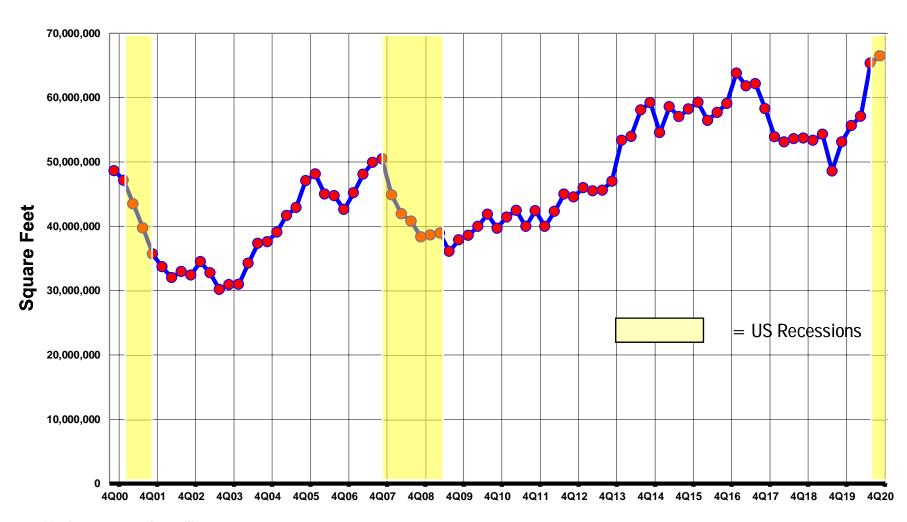




Numbers represent four rolling quarters.

Activity 2000-2020



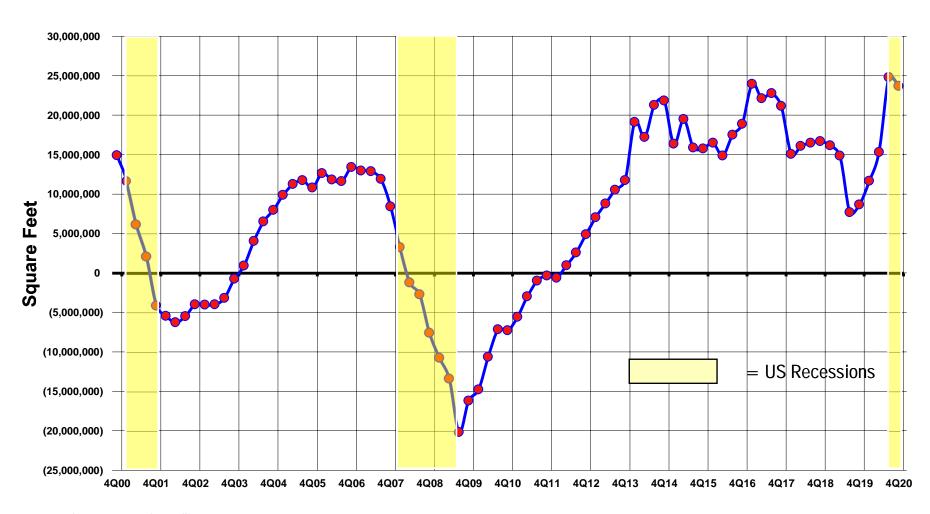


Numbers represent four rolling quarters.

Absorption





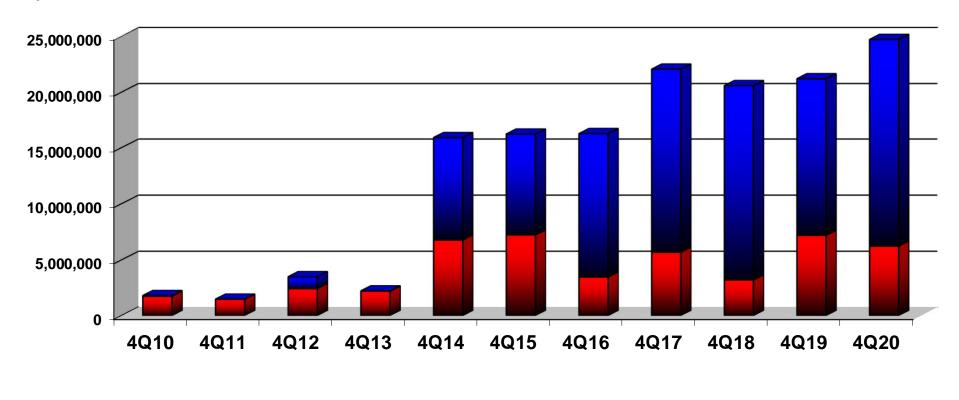


Numbers represent four rolling quarters.

New Construction 2010-2020



Square Feet

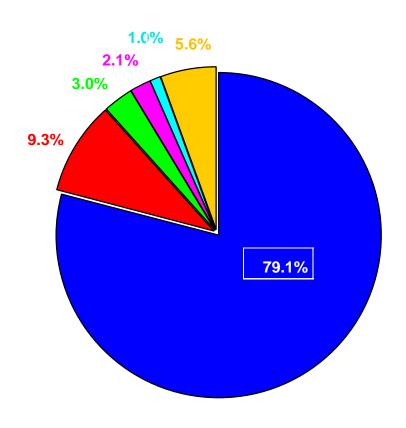


■ Build-to-suit ■ Spec Construction

Numbers represent four rolling quarters.

Deals Completed





■ Under 19,999 SF

1,907 **Deals**

■20,000-39,999 SF

224 Deals

■40,000-59,999 SF

72 Deals

■60,000-79,999 SF

50 Deals

■80,000-99,999 SF

25 Deals

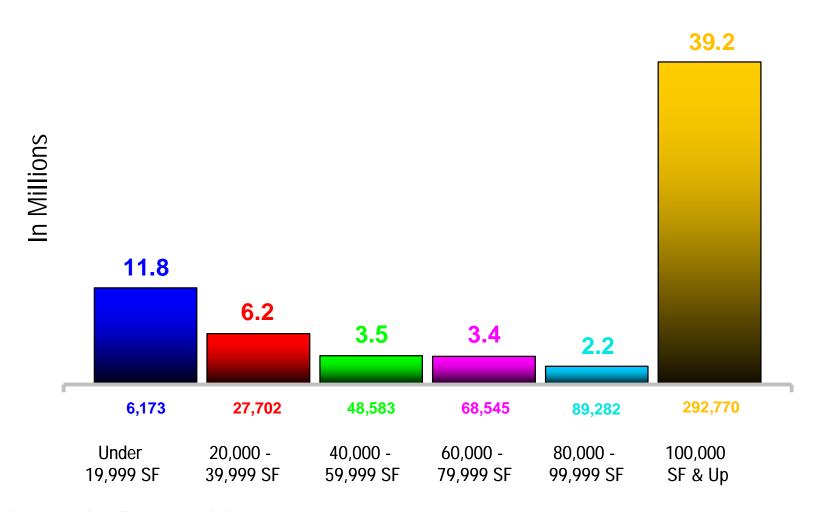
□ 100,000 & up

134 Deals

TOTAL # of DEALS: **2412**

Square Feet Leased





Numbers represent four rolling quarters as of 4Q 2020.

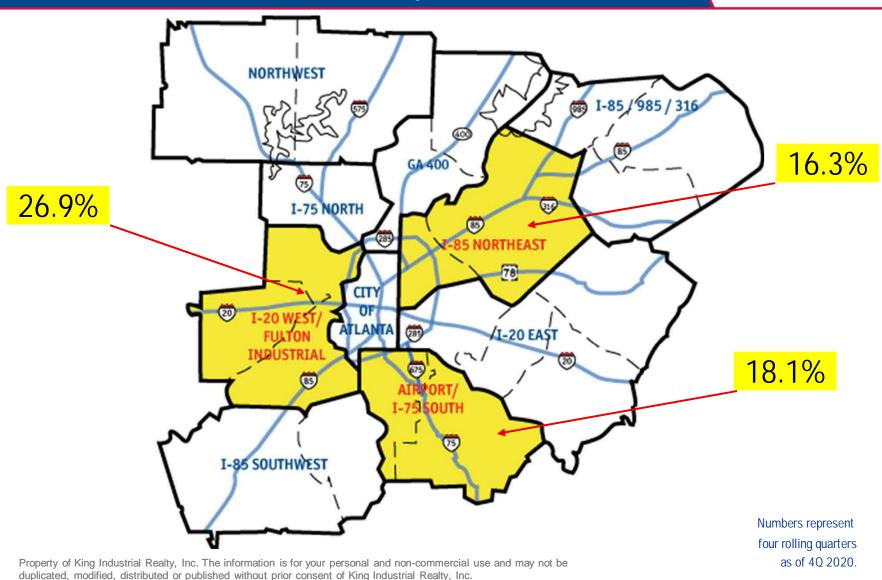
Square Feet Leased 100,000 +





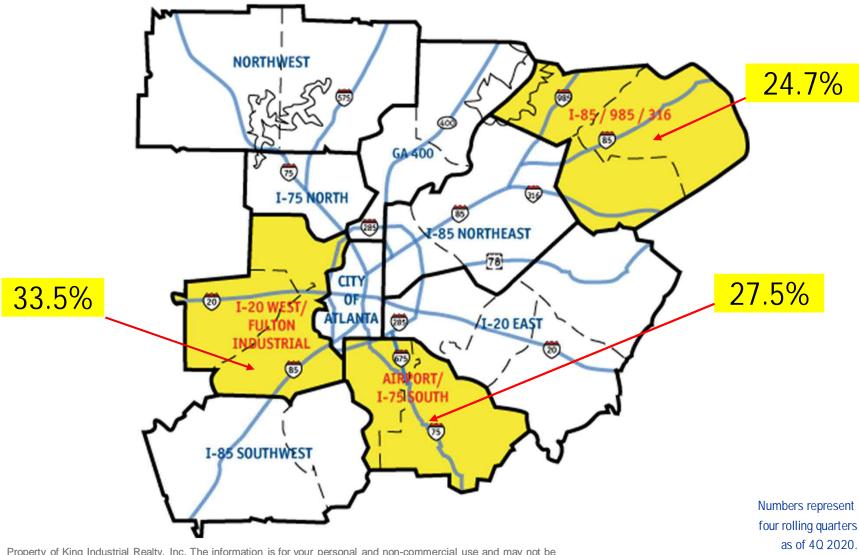
Distribution Hot Markets 2020 Activity





Distribution Hot Markets 2020 Net Absorption





Conclusion



Good Riddance 2020, Welcome to 2021!

- A record 66.4 million sf of activity (4 rolling quarters), up 13.3 million sf from 4Q19
- A record 23.7 million sf of net absorption (4 rolling quarters) up 15.0 million sf from 4Q19
- The 4th quarter of 2020 saw 17.0 million sf of activity & 4.1 million sf of positive net absorption
- 24.7 million sf of new construction (4 rolling quarters) 2nd highest recorded 75% Spec, 25% BTS
- Availability rate fell from 10.8% last quarter to 10.7% this quarter
 - Available sublease space rose 2% to 9% this quarter
- US jobs created during the 4th quarter totaled 743K (638K Oct, 245K Nov & -140K Dec)
- Unemployment rates Atlanta 5.6% , Georgia 5.7% (ranked 8th), US 6.7% (% as of Nov for Atlanta & GA and Sept for US from the Bureau of Labor Statistics)
- US Manufacturing index: 59.3 October, 57.5 November & 60.7 December

Contact Information



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