

CORFAC International presents...

2016 COR\$TAR Awards

2017 Spring Conference
San Diego, CA



COR\$TAR Award Criteria

- COR\$TAR Awards recognize members and firms for their referrals within the CORFAC network.
- Only referrals between members that are submitted to the CORFAC database are considered.
- Referring and Billing Brokers are awarded for the Largest Dollar Value and Largest Square Feet in the Office, Industrial, Retail and Investment/Other Categories.
- The Broker with the most CORFAC referrals and the firm with most referrals the prior year also receive COR\$TAR Awards.



Largest Industrial Referral: Dollar Value and Square Feet

Dollar Value:	\$10.6 Million
Size:	420,000 square feet
Client:	B & G Foods North America
Location:	Easton, PA

2016 COR\$TAR Award: Industrial Referral Largest Dollar Value and Square Feet

Referring Broker: Patrick Brakefield, SIOR
Chas. Hawkins Co./CORFAC International
Nashville, TN



Billing Broker: Michael Bartolacci
The Garibaldi Group/CORFAC International
Bethlehem, PA



Largest Office Referral: Dollar Value and Square Feet

Dollar Value: \$19.0 Million
Size: 107,638 square feet
Client: Toastmasters International
Location: Denver, CO

2016 COR\$TAR Award: Office Referral Largest Dollar Value and Square Feet

Referring Broker: Steve Lane

Voit Real Estate Services/CORFAC International
Irvine, CA



Contributing Brokers:

David Boyd, CCIM, SIOR, Boyd Commercial/
CORFAC International, Houston, TX

Scott Madsen, Capacity Commercial/CORFAC
International, Portland, OR

Brock Wilson, Bradford Commercial Real
Estate/CORFAC International, Dallas, TX



Largest Retail Referral: Dollar Value

Dollar Value:	\$1.7 Million
Property:	La Fronterra Village, LP
Location:	Round Rock, TX

2016 COR\$TAR Award: Retail Referral Largest Dollar Value

Referring Broker: Tim Cherre
Sansone Group/CORFAC International
St. Louis, MO



Billing Broker: Dan Gostylo
Providence Commercial Real Estate
Services/CORFAC International
San Antonio, TX



Largest Retail Referral: Square Feet

Size: 18,745 square feet and 2 acres
Property: National Indoor RV Centers LLC
Location: Phoenix, AZ

2016 COR\$TAR Award: Retail Referral Largest Square Feet



Referring Broker: Jason McCart
King Industrial/CORFAC International
Atlanta, GA

Billing Broker: Andy Jaffe
Commercial Properties Inc./
CORFAC International
Tempe, AZ



Largest Investment/Land Referral: Dollar Value

Dollar Value:	\$3.6 Million Office Sale
Client:	Confidential Client
Location:	San Antonio, TX

2016 COR\$TAR Award: Investment/Land Referral Largest Dollar Value



Referring Broker: Bill Hawkins, SIOR
Chas. Hawkins Co./CORFAC International
Nashville, TN

Billing Broker: Dan Gostylo
Providence Commercial Real Estate/
CORFAC International
San Antonio, TX



Largest Investment/Land Referral: Acres

Size:	4 Acres
Client:	Satellite Shelters Inc.
Location:	Houston, TX

2016 COR\$TAR Award: Investment/Land Referral Acres



Referring Broker: Phil Crane, CCIM
Providence Commercial Real Estate Services/
CORFAC International
San Antonio, TX



Billing Broker: David Munson
Boyd Commercial Real Estate/
CORFAC International
Houston, TX



Finalists - Top Referring Broker

Russell Todd – 9 Referrals
Centric Commercial/CORFAC International
Austin, TX

Tim Cherre – 7 Referrals
Sansone Group/CORFAC International
St. Louis, MO

Scott Savacool, CCIM, SIOR – 6 Referrals
Sansone Group/CORFAC International
St. Louis, MO



2016 COR\$TAR Award: Top Referring Broker



11 Referred Transactions

Jeff Garibaldi Sr.

The Garibaldi Group/CORFAC International

Chatham, NJ



Finalists - Top Referring Firm

13 Referrals:

Sansone Group/CORFAC International, St. Louis, MO

8 Referrals:

Porter Realty/CORFAC International, Richmond, VA



2016 COR\$TAR Awards: Top Referring Firm

14 Referrals:

Centric Commercial/CORFAC International, Austin, TX



The Garibaldi Group/CORFAC International, Chatham, NJ, and Bethlehem, PA

