



# 2022 COR\$TAR Member Referral Awards

CORFAC Spring Conference

March 3, 2023 ▪ Orlando, Florida

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## Annual COR\$TAR Awards Recognize:

- Top member-to-member referral transactions the previous year
- Dollar value and square feet
- Industrial, office, retail, investment and international categories
- The individual member with the most outbound referrals
- The CORFAC firm with the most outbound referrals



## **Largest Industrial Referral Award: Dollar Value and Square Feet**

- ▶ Value: \$33.1 million industrial lease
- ▶ Size: 308,779 square feet
- ▶ Location: Ravenna, OH
- ▶ Client: Boston Group corporate relocation

## Largest Industrial Referral Award Winners



▶ **Referring Brokers:** David Stubblebine, James Stubblebine and Micah Stubblebine of The Stubblebine Company/CORFAC International in Lexington, MA



▶ **Billing Broker:** Kevin Joseph, SIOR, of Weber Wood Medinger/CORFAC International in Cleveland, OH



## Largest Retail Referral Award: Dollar Value

- ▶ Value: \$16.4 million retail property sale
- ▶ Location: Phoenix, AZ
- ▶ Seller: Aetna West LLC
- ▶ Buyer: Gale Commerce Center



## Largest Retail Dollar Value Award Winners



- ▶ **Referring Broker:** Mike Sotelo of TRI  
Commercial/CORFAC International in Sacramento, CA



- ▶ **Billing Broker:** Phill Tomlinson of Commercial  
Properties Inc./CORFAC International in Scottsdale, AZ



## **Largest Retail Referral Award: Square Feet**

- ▶ Square Feet: 200,000 and 1 acre
- ▶ Location: Louisville, KY
- ▶ Property: Distillery Commons



## Largest Retail Square Feet Award Winners



▶ **Referring Brokers:** Suzanne Cheek, Will Duncan and Todd Whitchurch of Duncan Commercial Real Estate/CORFAC International in Louisville, KY



▶ **Billing Broker:** Dan Dokovic of Intelica CRE/CORFAC International in St. Louis, MO





## Largest Investment Referral Award

- ▶ 1 acre
- ▶ Vacant land
- ▶ Location: Houston, TX



## Largest Investment Referral Award Winners



▶ **Referring Broker:** Jeff Eichhorn of Henkle Schueler & Associates/CORFAC International in Cincinnati, OH



▶ **Billing Broker:** David Boyd of Boyd Commercial/CORFAC International in Houston, TX



## Largest Office and International Award Winners



- ▶ **Referring Broker:** Iain Sayer of HWBC/CORFAC International in Dublin, Ireland



- ▶ **Billing Brokers:** Alistair Subba Row and Charlie Thompson of Farebrother/CORFAC International in London, UK



## Individual Member with the Most Outbound Referrals:



Bryan Wirt

Senior Director of Retail

TRI Commercial/CORFAC International

Sacramento, CA



## Firm with the Most Outbound Referrals:



Sacramento, California



**Congratulations to our 2022 COR\$TAR Award Winners!**

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