

CORFAC International Member Benefits

COMMISSIONS

CORFAC firms keep 100% of their commissions.

INDEPENDENCE

CORFAC firms keep their company name and are independent, entrepreneurial members not bound to restrictions or limitations often found in other brokerage networks.

CLIENT CONTROL

The network platform allows you to serve existing and potential clients in multiple assignments nationally and internationally.

PUBLIC RELATIONS AND MARKETING

CORFAC offers a suite of branding tools and a full-service consultant who provides public relations support for our firms.

PROFESSIONAL DEVELOPMENT

Onsite and web-based education from the industry's top providers, including BOMI, CCIM, CoreNet Global, ICSC, RICS, ULI and more.

BEST PRACTICES

Learn and share strategies from the industry's top principals and market-leading firms.

NEXT GENERATION

A committee dedicated to fostering the interests and growth of CORFAC's up-and-coming Next Gen brokers.

INDUSTRY TRADE SHOWS

Presence at CCIM, EXPO REAL, ICSC, MIPIM and SIOR.

REFERRAL NETWORK

Global network of entrepreneurial firms offers business development opportunities.

COMPETITIVE ADVANTAGE

Belonging to a global network will assist you in pitching and winning new assignments in your local market.

AFFORDABILITY AND VALUE

CORFAC dues have not been raised in 10 years. The ROI on membership in CORFAC is unmatched in the commercial real estate brokerage industry.

TOOLS AND RESOURCES

CORFAC maintains an online resource library with various business tools and documents to enhance your practice, including business development, marketing and deal-making tools.

PROFESSIONAL RELATIONSHIPS

The CORFAC family provides a trusted environment for business -- and friendship -- that is unmatched in the industry.

CONFERENCES

Two premier events per year that include networking, best practices and best-in-class education.

RECRUITMENT

Being part of an international organization can help in recruiting top talent in the commercial real estate brokerage industry. 4 new firms were added in 2018.



“Membership in CORFAC allows a firm of our size to have both national and international presence to our competitors and our clients.”

Past President and Founding Member Steve Podolsky, SIOR

Podolsky Circle/CORFAC International

Membership Product and Service Discounts

TECHNOLOGY

Apto

Discounts on cloud-based CRM and transaction management software.

www.apto.com

BuildOut

Members-only discounts on online marketing and presentation technology.

www.buildout.com

Fuel CRE

Free 30-day trial and then a discounted rate on cloud-based technology platform for valuation and cash flow forecasting.

www.fuelcre.com

Real Capital Analytics

Discounts on subscriptions for industry research and data reports.

www.rcanalytics.com

Realcore Applications

Members-only discounts on their online real estate tools.

www.realcoreapps.com

EDUCATION

BOMI International

Discounts on sustainable building and facility management courses.

www.bomi.org

CCIM Institute

Discount on the CI 101 financial analysis course.

www.ccim.com

Institute of Real Estate Management (IREM)

Discounts on property management courses, resource materials and publications.

www.irem.org

International Council of Shopping Centers (ICSC)

CORFAC members can join as Affiliate Members for just \$125 to receive discounts on courses, events, research and more.

www.icsc.org

Royal Institution of Chartered Surveyors (RICS)

Discounts on RICS global events and courses.

www.rics.org

Society of Industrial and Office Realtors (SIOR)

Waiver of membership fee for SIOR Member Associate, a designation-track program.

www.sior.com

30 YEARS OF
GROWTH

OUR AVERAGE FIRM
TENURE IS **14 YEARS.**

**We couldn't do it
without you!**

“CORFAC conferences are a great way to expedite the learning process, meet great professionals across different markets and collaborate with one another to help its members succeed.”

Next Gen Member **Dino Alevizos**, Shindico Realty/CORFAC International



THE LEADING INDEPENDENT GLOBAL NETWORK IN COMMERCIAL REAL ESTATE.

LOCALLY OWNED. GLOBALLY CONNECTED.

www.corfac.com

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