

CORFAC Member Benefits

COMMISSIONS

Firms keep 100% of their commissions.

INDEPENDENCE

Firms keep their company name and are independent, entrepreneurial members not bound to restrictions or limitations.

CLIENT CONTROL

The network platform allows you to serve existing and potential clients in multiple assignments worldwide.

BRANDING AND MARKETING

CORFAC offers a suite of branding tools and a full service consultant who provides marketing support for the network.

CORFAC APP

Our mobile app tools and resources of the website to your mobile device. Search property listings, contact a member, send a group e-mail and more.

BEST PRACTICES

Learn from and share strategies with the industry's top principals and market-leading firms.

NEXT GENERATION

A committee dedicated to fostering the interests and growth of CORFAC's up and coming Next Gen brokers.

INDUSTRY TRADE SHOWS

Presence at CCIM, EXPO REAL, ICSC, MIPIM and SIOR.

REFERRAL NETWORK

Global network of entrepreneurial firms offers business development opportunities.

COMPETITIVE ADVANTAGE

Affiliation with a global network will assist you in pitching and winning new assignments in your local market.

AFFORDABILITY AND VALUE

The ROI on membership is unmatched in the commercial real estate brokerage industry.

TOOLS AND RESOURCES

CORFAC maintains an online index with business tools and documents to enhance your practice, including business development, marketing and deal making tools.

PROFESSIONAL RELATIONSHIPS

The CORFAC family provides a trusted environment for business — and friendship — that is unmatched in the industry.

CONFERENCES AND EDUCATION

Two in-person annual events per year, regional events, and regular online sessions that include networking, best practices and education for our members.

RECRUITMENT

Being part of a global organization can help recruit top talent in the commercial real estate brokerage industry.

"Membership in CORFAC allows a firm of our size to have both a national and international presence to our competitors and our clients."

David Prior, SIOR

Past President and Founding Member

The Klabin Company/CORFAC International, Los Angeles



**Locally owned.
Globally connected.**

Technology and Education Benefits for Members

TECHNOLOGY

Buildout

CORFAC members have free access to Buildout Sync to display property listings on our website. Buildout also offers additional discounts on online marketing and presentation tools.

CCIM's Site To Do Business

Special discounted membership rate for this online suite of tools.

CompStak

Get an exclusive offer of sale and lease comps only available to members.

CREgrow

Get a discount on a full range of CRE website services, including SEO, social media, drone video and more.

Dealius

Get an exclusive discount on this all-in-one broker management technology platform.

OfficeSpace.com

Powered by biproxi, get a special discount on a subscription to this highly trafficked CRE marketplace that connects owners, sellers, buyers and tenants.

Propdocs

Members receive a discounted subscription rate on this transaction and leasing platform.

Realcore Applications

Members-only discounts on their online real estate tools.

Spacelist

Receive a discount on this commercial real estate listing platform.

TenantBase

Connect with tenants looking for space through this online database.

TheAnalyst PRO

Receive a free trial, plus a discount on the annual subscription price.

ZoomInfo

CORFAC members are eligible for a reduced rate on a one-year subscription to this global contact database.

EDUCATION

CCIM Institute

Discount on the CI 101 financial analysis course.

Institute of Real Estate Management (IREM)

Discounts on property management courses, resource materials and publications.

Royal Institution of Chartered Surveyors (RICS)

Discounts on RICS global events and courses.

Society of Industrial and Office Realtors (SIOR)

Waiver of membership fee for SIOR Member Associate, a designation-track program.

"One of the highlights of my first year in brokerage has been the chance to be part of CORFAC and attend the conferences. Meeting and learning from experts in our field who've been doing this for a long time has been invaluable."

Ben Kuykendall,
Next Gen Member

First Capital Property
Group/CORFAC
International, Orlando