



2023 COR\$TAR Member Referral Awards

CORFAC Spring Conference

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Annual COR\$TAR Awards Recognize:

- Top member-to-member referral transactions the previous year
- Dollar value and square feet
- Industrial, office, retail, investment and international categories
- The individual member with the most outbound referrals
- The CORFAC firm with the most outbound referrals



Largest Industrial Dollar Value Referral:

- ▶ Value: \$24.0 Million Flex/R&D Sale
- ▶ Location: San Jose, CA
- ▶ Seller: IPG Photonics
- ▶ Buyer: ISE Labs, Inc.



Largest Industrial Dollar Value Referral Award Winners:



- ▶ **Referring Broker:** James Stubblebine, The Stubblebine Company/CORFAC International in Lexington, MA



- ▶ **Billing Brokers:** Josh Gispán and Martin Morici, SIOR, TRI Commercial/CORFAC International, San Jose, CA



Largest Industrial Square Feet Referral:

- ▶ Size: 136,202 SF Industrial Sublease
- ▶ Location: Dayton, NJ
- ▶ Sublandlord: Aurobindo
- ▶ Subtenant: Reliable Healthcare Logistics



Largest Industrial Square Feet Referral Award Winners:



▶ **Referring Brokers:** Michael Feuerman, CCIM, SIOR, and Daniel Silver, Berger Commercial/CORFAC International, Fort Lauderdale, FL



▶ **Billing Broker:** Jeffrey Garibaldi Sr., CCIM, The Garibaldi Group/CORFAC International, Chatham, NJ



Largest Office Dollar Value and Square Feet Referral:

- ▶ \$11.8 Million Office Building Purchase
- ▶ Size: 42,900 SF
- ▶ Location: Reno, NV
- ▶ Buyer: Alan Etchepare
- ▶ Seller: Sand Hill Property Owners LLC



Largest Office Referral Award Winners:



▶ **Referring Brokers:** Ed Benoit, CCIM, and Skip Andreae, TRI Commercial/CORFAC International, Roseville, CA



▶ **Billing Brokers:** Chris Shanks, CCIM, and Matt DeRicco, Dickson Commercial Group/CORFAC International, Reno, NV



Largest Retail Dollar Value Referral:

- ▶ \$4.5 Million Retail Investment Purchase
- ▶ Future Olive Garden
- ▶ Seller: Sienna 44 Holdings LP
- ▶ Buyer: David Quon



Largest Retail Dollar Value Referral Award Winners:



▶ **Referring Broker:** Bryan Wirt, TRI Commercial/CORFAC International, Roseville, CA



▶ **Billing Brokers:** Chris Shanks, CCIM, and Matt DeRicco, Dickson Commercial Group/CORFAC International, Reno, NV



Largest Retail Square Feet Referral:

- ▶ 7,693 Square Foot Retail Lease
- ▶ Location: Scottsdale, AZ
- ▶ Lessor: Dunbar Scottsdale LLC
- ▶ Lessee: Hot Tub Superstore 3 LLC



Largest Retail Square Feet Referral Award Winners:



▶ **Referring Broker:** Nick Knecht, Dickson Commercial Group/CORFAC International, Reno, NV



▶ **Billing Brokers:** Jeff Hays, Trent Rustan, and Sam Rutledge of Commercial Properties Inc./CORFAC International, Tempe, AZ



International Referral of the Year:

- ▶ \$4.1 Million Multifamily Sale
- ▶ Location: Tokyo, Japan



International Referral of the Year Award Winners:



▶ **Referring Broker:** Kiyoshi Inomata, CCIM,
Asset Build, Inc./CORFAC International, Tokyo, Japan



▶ **Billing Broker:** Dr. Yong-Nam Kim, CCIM, CPM,
FRICS, SIOR, Global PMC/CORFAC International,
Seoul, South Korea



Top Referring Individual Members:



Ed Benoit, CCIM

TRI Commercial/CORFAC International
Roseville, CA



Nick Knecht

Dickson Commercial Group/CORFAC International
Reno, NV



Top Referring Firm:





Congratulations to our 2023 COR\$TAR Award Winners!

Thank you for remembering to:

#think
CORFAC **first**

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