

CORFAC International Member Benefits



COMMISSIONS

CORFAC firms keep 100% of their commissions. There are no contracts or obligations.

INDEPENDENCE

CORFAC firms are independent, entrepreneurial members and are not bound to restrictions or limitations often found in other brokerage networks.

CLIENT CONTROL

The network platform allows you to serve existing and potential clients in multiple assignments nationally and internationally.

PUBLIC RELATIONS AND MARKETING

CORFAC offers a suite of branding tools and a new full-service consultant who provides public relations support for our firms.

PROFESSIONAL DEVELOPMENT

Onsite and web-based education from the industry's top providers, including BOMI, CCIM, CoreNet Global, ICSC, RICS, ULI and more.

BEST PRACTICES

Learn and share strategies from the industry's top principals and market-leading firms.

NEXT GENERATION

A special interest group dedicated to fostering the interests and growth of CORFAC's up-and-coming Next Gen brokers.

INDUSTRY TRADE SHOWS

Presence at CCIM, Expo Real, ICSC, MIPIM and SIOR.

REFERRAL NETWORK

Global network of entrepreneurial firms offers business development opportunities.

COMPETITIVE ADVANTAGE

Belonging to a global network will assist you in pitching and winning new assignments in your local market.

AFFORDABILITY AND VALUE

CORFAC dues have not been raised in 9 years. The ROI on membership in CORFAC is unmatched in the commercial real estate brokerage industry.

TOOLS AND RESOURCES

CORFAC maintains an online resource library with various business tools and documents to enhance your practice, including business development and deal-making tools.

PROFESSIONAL RELATIONSHIPS

The CORFAC family provides a trusted environment for business—and friendship—that is unmatched in the industry.

CONFERENCES

Two premiere events per year that include networking, best practices and best-in-class education.

RECRUITMENT

Being part of an international organization can help in recruiting top talent in the commercial real estate brokerage industry. 7 new firms were added in 2016.

NEW WEBSITE

CORFAC created a brand new, state-of-the-art website.

“Membership in CORFAC allows a firm of our size to have both national and international presence to our competitors and our clients.”

Past President and Founding Member Steve Podolsky, SIOR, Podolsky Circle/CORFAC International, Des Plaines, IL



CORFAC IS THE LEADING INDEPENDENT GLOBAL NETWORK IN REAL ESTATE.
LOCALLY OWNED. GLOBALLY CONNECTED.
www.corfac.com

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 www.linkedin.com/company-beta/425087
 www.youtube.com/user/CORFACintl

Product and Service Discounts for CORFAC Members

TECHNOLOGY

Apto

Discounts on cloud-based CRM and transaction management software.

www.apto.com

BuildOut

Members-only discounts on online marketing and presentation technology.

www.buildout.com

Real Capital Analytics

Discounts on subscriptions for industry research and data reports.

www.rcanalytics.com

Realcore Applications

Members-only discounts on their online real estate tools.

www.realcoreapps.com

RealNex

Discounts on their online marketing, demographics and presentation portal tools.

www.realnex.com

Ten-X

Online commercial property marketing, auction and sales platform.

www.ten-x.com

EDUCATION

BOMI International

Discounts on sustainable building and facility management courses.

www.bomi.org

Institute of Real Estate Management (IREM)

Discounts on property management courses, resource materials and publications.

www.irem.org

International Council of Shopping Centers (ICSC)

CORFAC members can join as Affiliate Members for just \$125 to receive discounts on courses, events, research and more.

www.icsc.org

Royal Institution of Chartered Surveyors (RICS)

Discounts on RICS global events and courses.

www.rics.org

28 YEARS OF
GROWTH

OUR AVERAGE FIRM
TENURE IS 15 YEARS.

We couldn't do it
without you.

“CORFAC conferences are a great way to expedite the learning process, meet great professionals across different markets and collaborate with one another to help its members succeed.”

Next Gen Member **Dino Alevizos**, Shindico Realty/CORFAC International, Winnipeg, MB, Canada



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