

Presents:

Atlanta Industrial Market
Third Quarter 2025

The Atlanta Industrial Market



FrankenSim leading the way to Better Times in 2026



The Atlanta Industrial Market



➤ PinPointsm Technology

- Custom designed
- Inventory every quarter

10 Regions

(distribution & service)

- 971 million sq. ft.
- 16,951 buildings
- 28,063 businesses



Source data compiled from PinPointsm, a proprietary database owned by King Industrial Realty, Inc. Every effort has been made to provide accurate information, but no liability is assumed for errors and omissions.

Distribution Inventory

2005-2025

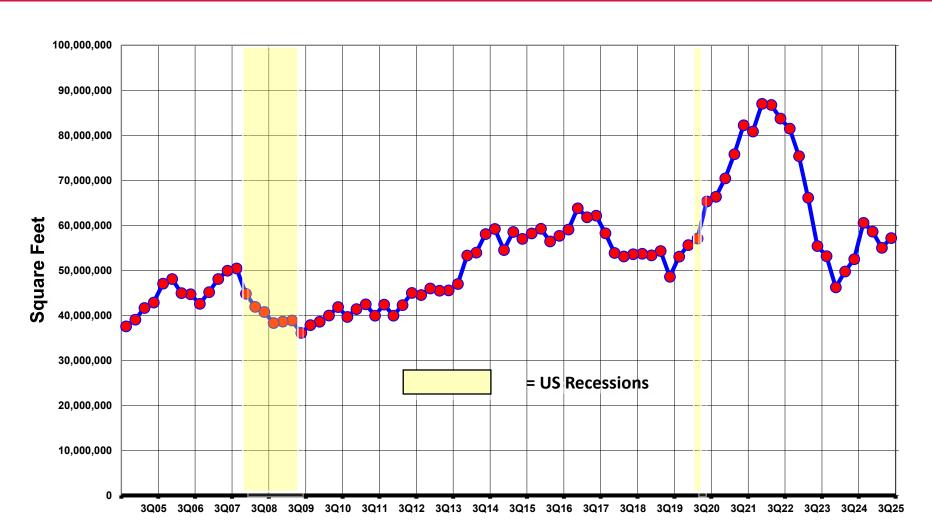




^{*} Analysis expanded to include 8 additional counties.

Activity 2005-2025

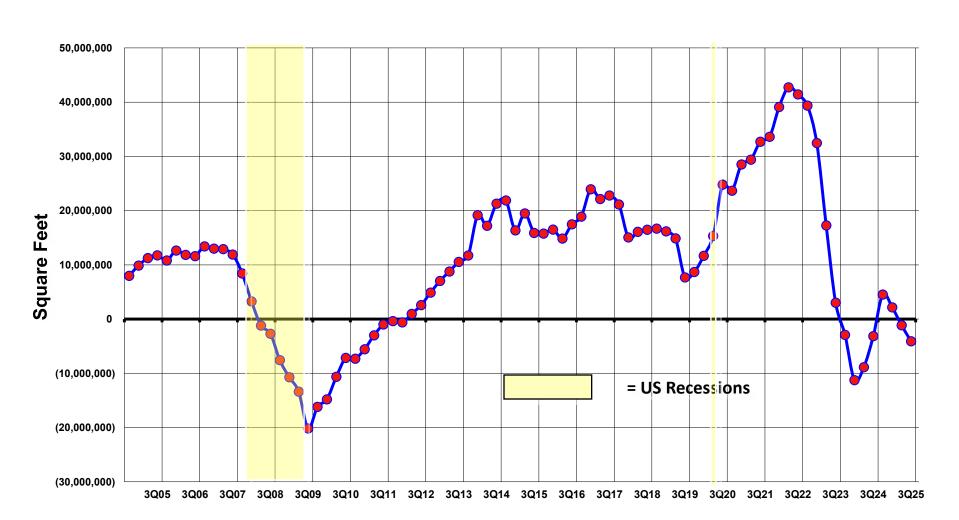




Numbers represent four rolling quarters.

Absorption 2005-2025





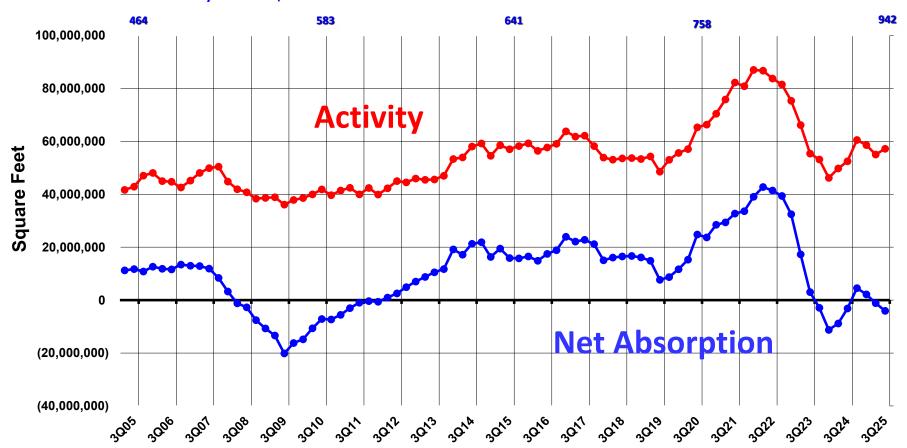
Numbers represent four rolling quarters.

Absorption & Activity

2005-2025



Total Inventory - Million Square Feet



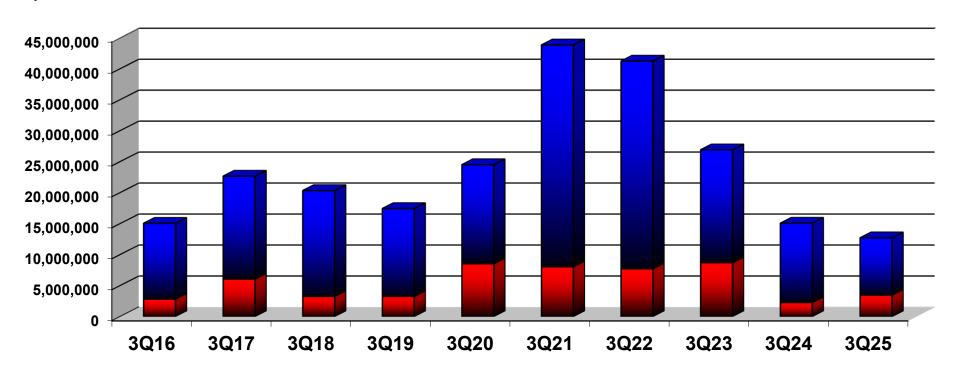
Numbers represent four rolling quarters.

New Construction

2016-2025



Square Feet

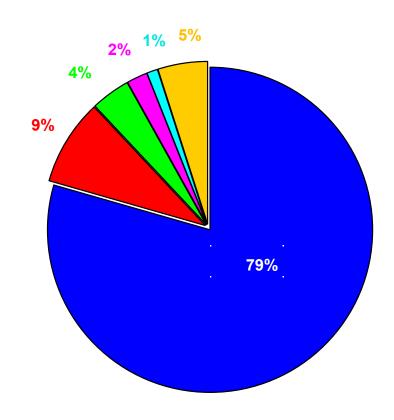


■ Build-to-suit ■ Spec Construction

Numbers represent four rolling quarters.

Deals Completed





■ Under 19,999 SF

1,994 Deals

■20,000-39,999 SF

215 Deals

■40,000-59,999 SF

98 Deals

■60,000-79,999 SF

52 Deals

■80,000-99,999 SF

27 Deals

□ 100,000 & up

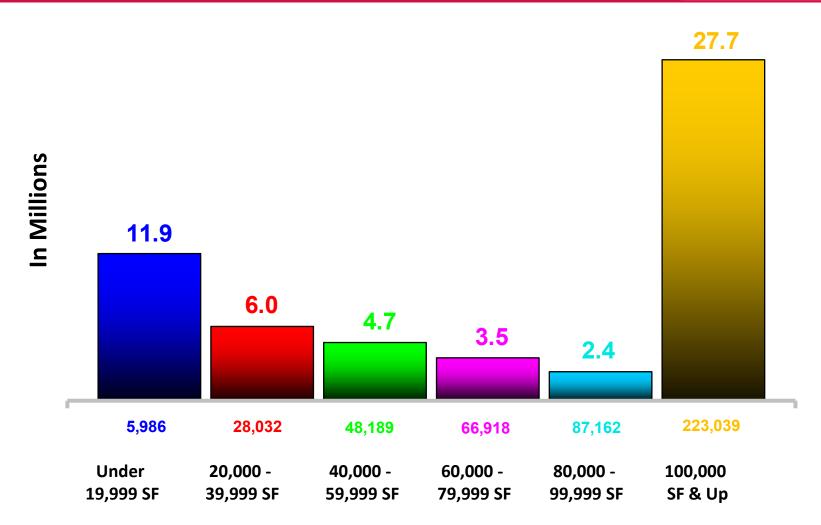
124 Deals

TOTAL # of DEALS: **2,510**

Numbers represent four rolling quarters.

Square Feet Leased

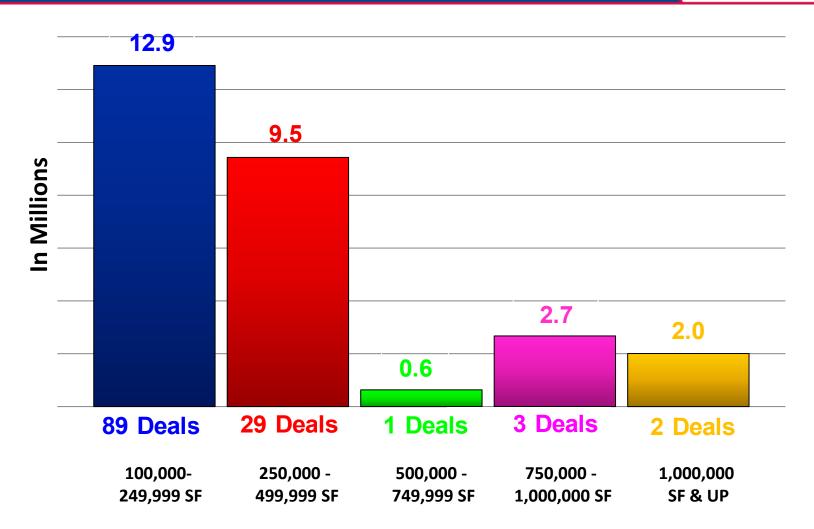




Numbers represent four rolling quarters.

Square Feet Leased 100,000 +





Numbers represent four rolling quarters.

Largest Deals as of 3Q25

4 Rolling quarters



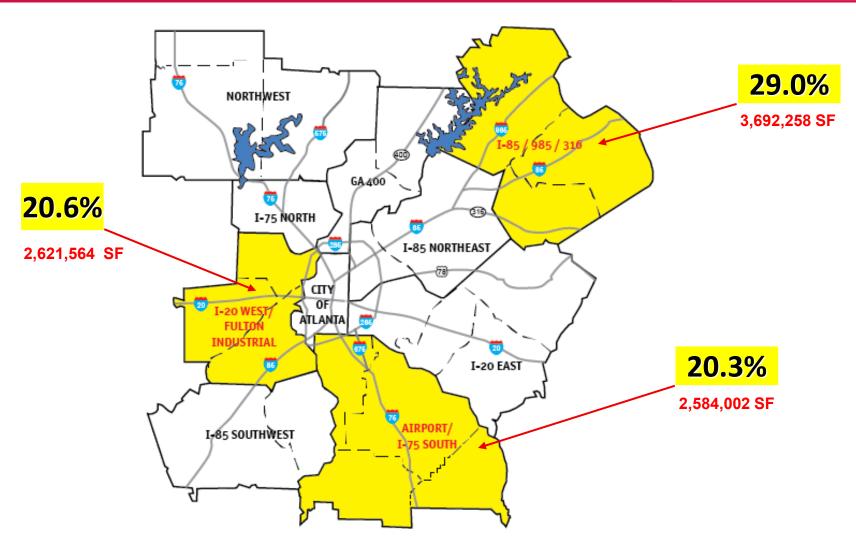


Sq.Ft.
1,006,500
1,001,424
968,752
880,000
- " ₋₃ 11"
633,300
499,500
418,192
404,505
388,800
374,881

Distribution Hot Markets

4 Rolling Quarters Construction

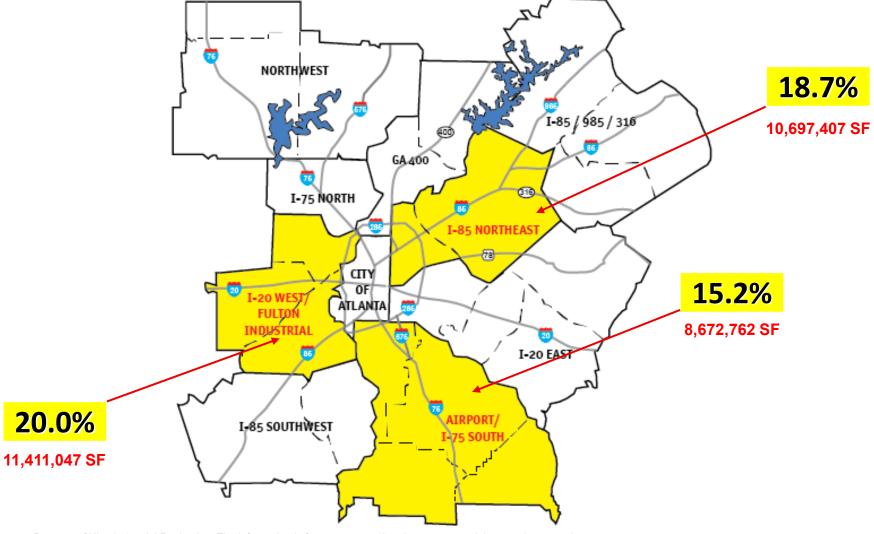




Distribution Hot Markets

4 Rolling Quarters Activity

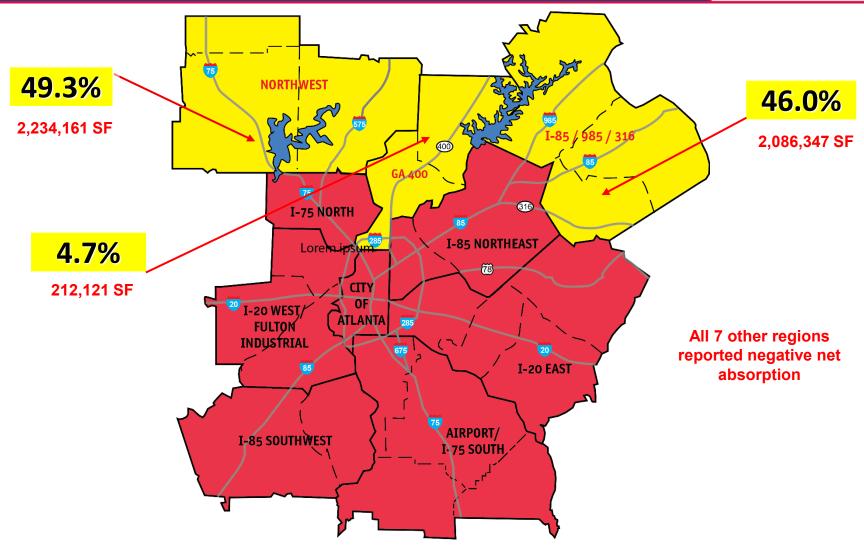




Distribution Hot Markets

4 Rolling Quarters Net Absorption





Atlanta Market Bumpy Now...

Looking Forward to 2026!



- Activity was up to 1.5 MSF for the quarter and 6.7 MSF for the 4 rolling quarters
- Net absorption for the quarter was -685,048 SF, an improvement over the -5.2 MSF seen 2Q25, 4 rolling quarters fell further to negative 4.1 MSF
- New construction rose slightly again to 3.9 MSF with seven BTS projects totaling 627,935 SF the 4 rolling quarters of construction rose to 12.7 MSF: 72.6% Spec, 27.4% BTS
- There was 212 million square feet of new construction over the last 8 years; availability rate rose 2.1% during the same time frame
- ❖ Availability rate is 13.8%, up 0.2% from last quarter − 130.2 MSF available
- Sublease space rose 0.9% to 14.0% of the available space 18.2 MSF
- US jobs created during the 3rd quarter totaled 63,000
 (July: 73 K, August: 22 K & no Sept report; ADP reported a loss of 32 K in Sept)
- Unemployment rates: Atlanta 3.5% ←, Georgia 3.4% √, US 4.3% ↑ (Aug stats for Atlanta, Georgia and the US from the Bureau of Labor Statistics)
- US Manufacturing index: July: 48.0%, Aug: 48.7% and Sept: 49.1% (from Trading Economics)

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"Converting Market Knowledge to Client Advantage."