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Office Market Report

Compared to last quarter:

Vacancy



Net Absorption



Lease Rates



Transactions



Construction



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Market Highlights

- Market Challenges Many users/investors have concerns with increasing vacancy, tenant delinquencies, economic uncertainty and volatility, and the gap between "ask" and "bid" pricing. Another challenge for the office market is a lack of tenant demand. The slow economic environment is forcing tenant contractions/consolidations and failures, which in turn are putting an upward pressure on vacancy rates. To avoid failures many tenants are requesting rent relief from landlords, which is leading landlords to renegotiate loan terms with lenders.
- Construction At the end of the second quarter total space under construction checked in at 253,472 square feet. The slowdown in construction has and will ease the upward pressure on vacancy and the downward pressure on lease rates
- Vacancy Direct/sublease space (unoccupied) finished the quarter at 18.08%, a slight increase over last quarter's rate of 18.97% and a decrease over last year's second quarter rate of 18.97%.
- Availability Direct/sublease space being marketed was at 21.56% this quarter, down from last quarter's rate of 21.71% and a 10.43% decrease from the 24.07% we saw this same quarter last year.
- Lease Rates The average asking Full Service Gross (FSG) lease rate per month per square foot in Inland Empire was \$1.83, which is a 6.15% decrease over last year's rate of \$1.95 and three cents lower than last quarter's rate. The record high rate of \$2.10 was established in the first quarter of 2008. Class A rates for the county are averaging \$2.11 FSG and are the highest in the West County market, where they are averaging \$2.20 FSG.
- Absorption Net absorption for the county posted a positive 7,470 square feet for the second quarter of 2010; for the past 5 quarters the office market has been averaging approximately 200,000 square feet of positive absorption.

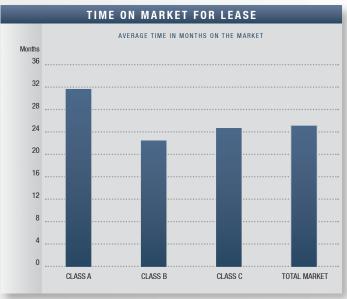
- Transaction Activity Leasing activity checked in this quarter at 346,267 square feet, a decrease over last year's second quarter total of 469,638 square feet. Sales activity showed a decrease, posting 137,871 square feet of activity compared to last year's 223,463 square feet. Details of the largest transactions can be found on the back page of this report.
- Employment The unemployment rate in the Riverside-San Bernardino-Ontario MSA was 13.9% in May 2010, down from a revised 14.2% in April 2010 and above the year ago estimate of 12.7%. This compares with an unadjusted unemployment rate of 11.9% for California and 9.3% for the nation during the same period. The unemployment rate was 14% for Riverside County and 13.8% in San Bernardino County. According to the State of California Employment Development Department, the Riverside-San Bernardino-Ontario MSA lost 35,200 payroll jobs over the last twelve months. The largest declines were 11,700 jobs in construction and 7,600 in trade, transportation and utilities services. However, educational and health services showed a year-over-year gain of 200 jobs.
- **Overall** We are beginning to see a decrease in the amount of available space being added per quarter. As we enter into the second half of 2010, absorption has turned positive. With few new deliveries in the pipeline to put more upward pressure on vacancies, the market is beginning to stabilize. We foresee an increase in investment activity in the coming quarters as lenders begin to dispose of distressed assets. Lease rates are expected to remain soft for the near future, and concessions in the forms of free rent, reduced parking fees, relocation funds and tenant improvement allowances should continue to increase to incentivize tenants to act immediately. We should see an increase in leasing activity as many short-term deals come up for renewal and as job creation begins in the second half of 2010. Once job creation turns positive and consumer confidence stabilizes, the office market will again turn positive.

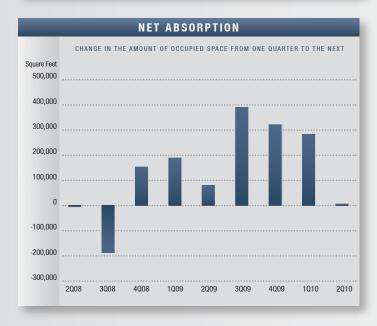
	OFFICE	MARKET	0 V E R V I E W	
	2Q2010	1Q2010	2Q2009	% CHANGE vs. 2Q2009
Vacancy	18.08%	17.90%	18.97%	(4.69%)
Availability	21.56%	21.71%	24.07%	(10.43%)
Pricing	\$1.83	\$1.86	\$1.95	(6.15%)
Sale & Lease Transactions	484,138	844,086	693,101	(30.15%)
Gross Absorption	610,349	974,721	917,799	(33.50%)
Net Absorption	7,470	284,261	81,957	N/A

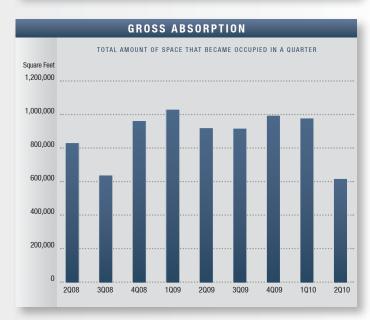












		INVENTORY				ACANCY	& LEAS	E RATES		ABSORPTION			
	Number of Bldgs.	Net Rentable Square Feet	Square Feet U / C	Square Feet Planned	Square Feet Vacant	Vacancy Rate 2Q2010	Square Feet Available	Availability Rate 202010	Average Asking Lease Rate	Net Absorption 2Q2010	Net Absorption 2010	Gross Absorption 2Q2010	Gross Absorption 2010
North County													
Fontana	37	1,136,715	0	71,312	116,669	10.26%	130,154	11.45%	\$1.30	9,126	23,773	12,426	27,073
Montclair	14	301,016	0	0	7,108	2.36%	34,717	11.53%	\$1.60	(835)	8,220	1,538	15,886
Ontario	108	4,239,102	91,338	1,809,454	1,144,327	26.99%	1,350,244	31.85%	\$2.05	43,241	165,685	70,236	261,252
Rancho Cucamonga Upland	148 62	4,503,994 1,367,839	0	529,748 0	975,226 148,046	21.65% 10.82%	1,328,158 230,635	29.49% 16.86%	\$1.66 \$1.48	910 2,661	82,548 912	75,384 16,482	230,713 34,101
North County Total	369	11,548,666	91,338	2,410,514	2,391,376	20.71%	3,073,908	26.62%	\$1.86	55,103	281,138	176,066	569,025
West County	000	11,010,000	01,000	2,110,011	2,001,010	20.7 170	0,070,000	20.0270	ψ1.00	00,100	201,100	170,000	000,020
Chino Hills	16	368,212	0	311,124	153,391	41.66%	153,391	41.66%	\$2.21	1,209	9,597	5,425	24,398
Chino	19	577,222	0	31,957	38,103	6.60%	43,979	7.62%	\$1.45	(10,979)	(9,218)	0,423	8,157
Corona	78	2,647,430	0	442,826	888,065	33.54%	1,002,010	37.85%	\$2.29	25,559	54,807	79,369	196,932
Norco	13	330,763	0	24,440	77,114	23.31%	78,674	23.79%	\$0.00	2,352	(427)	2,352	3,352
West County Total	126	3,923,627	0	810,347	1,156,673	29.48%	1,278,054	32.57%	\$2.28	18,141	54,759	87,146	232,839
East County													
Banning	4	140,943	0	215,363	0	0.00%	0	0.00%	\$0.00	0	0	0	C
Beaumont	2	49,608	0	0	0	0.00%	0	0.00%	\$0.00	0	0	0	C
Bloomington	1	382,841	0	0	0	0.00%	0	0.00%	\$0.00	0	0	0	05.400
Colton	41	933,055	0	0	102,700	11.01%	140,332	15.04%	\$1.29	18,015	13,905	21,173	25,186
Grand Terrace Highland	3	55,737 92,422	0	0 33,000	8,011 0	14.37% 0.00%	8,011 0	14.37% 0.00%	\$1.35 \$0.00	(444) 0	(444) 0	0	0
Loma Linda	25	583,837	0	0	53,767	9.21%	48,157	8.25%	\$0.00	2,382	10,460	4,036	12,114
Moreno Valley	34	902,606	0	209,760	76,373	8.46%	119,120	13.20%	\$1.35	(2,300)	(1,639)	2,944	7,926
Perris	10	207,088	0	0	2,108	1.02%	2,108	1.02%	\$0.00	0	(946)	0	0
Redlands	56	1,929,247	0	553,234	310,909	16.12%	333,855	17.30%	\$1.66	33,601	117,949	68,315	177,235
Rialto	9	160,144	0	0	36,133	22.56%	36,133	22.56%	\$0.00	450	(7,941)	450	450
Riverside	298	9,260,277	140,000	952,485	1,611,915	17.41%	1,787,189	19.30%	\$1.84	(56,415)	(57,230)	70,289	213,906
Rubidoux San Bernardino	1 207	52,090 8,775,442	0	0 30,234	0 1,211,946	0.00% 13.81%	1,540,542	0.00% 17.56%	\$0.00 \$1.49	(37,614)	0 (131,871)	0 115,894	0 188,384
San Jacinto	6	217,260	0	0	47,444	21.84%	47,444	21.84%	\$0.00	(37,014)	(131,071)	0	100,304
Yacapa	4	59,686	0	0	0	0.00%	0	0.00%	\$0.00	0	0	0	0
East County Total	704	23,802,283	140,000	1,994,076	3,461,306	14.54%	4,062,891	17.07%	\$1.60	(42,325)	(57,757)	283,101	625,201
South County													
Canyon Lake	1	28,000	0	0	1,342	4.79%	1,342	4.79%	\$0.00	0	(1,342)	0	0
Hemet	42	778,947	10,431	87,807	81,434	10.45%	98,859	12.69%	\$0.00	(6,282)	(5,236)	2,580	4,201
Lake Elsinore	11	269,114	11,703	0	80,723	30.00%	80,723	30.00%	\$0.00	(2,932)	(7,125)	0	6,111
Menifee	3	95,518	0	126,000	12,256	12.83%	12,256	12.83%	\$0.00	0	0	0	00.074
Murrieta Sun City	53 7	1,477,215 174,865	0	234,835 0	342,050 31,158	23.16% 17.82%	361,763 35,852	24.49% 20.50%	\$1.50 \$0.00	692 326	14,405 2,226	12,375 326	32,974 4,826
Temecula	95	2,282,762	0	110,172	483,803	21.19%	584,372	25.60%	\$1.79	(15,253)	10,663	48,755	109,893
Wildomar	8	280,454	0	82,000	31,683	11.30%	37,428	13.35%	\$0.00	0	0	0	0
South County Total	220	5,386,875	22,134	640,814	1,064,449	19.76%	1,212,595	22.51%	\$1.76	(23,449)	13,591	64,036	158,005
Inland Empire Total	1,419	44,661,451	253,472	5,855,751	8,073,804	18.08%	9,627,448	21.56%	\$1.83	7,470	291,731	610,349	1,585,070
North County													
Class A	31	2,743,087	38,000	2,002,974	1,058,501	38.59%	1,157,082	42.18%	\$2.16	35,548	91,944	46,610	111,698
Class B	263	7,189,131	53,338	407,540	1,088,370	15.14%	1,645,256	22.89%	\$1.55	32,755	206,031	123,761	434,611
Class C	75	1,616,448	0	0	244,505	15.13%	271,570	16.80%	\$1.11	(13,200)	(16,837)	5,695	22,716
West County													
Class A	14	816,803	0	601,992	282,947	34.64%	309,174	37.85%	\$2.20	(320)	46,773	3,809	59,845
Class B	91	2,648,008	0	208,355	815,459	30.80%	910,613	34.39%	\$2.35	14,188	14,847	72,482	159,115
Class C	21	458,816	0	0	58,267	12.70%	58,267	12.70%	\$1.88	4,273	(6,861)	10,855	13,879
East County													
Class A	36	3,439,982	140,000	547,268	676,877	19.68%	738,761	21.48%	\$1.87	54,611	47,733	85,484	149,338
Class B	469	14,947,508	0	1,446,808	2,305,498	15.42%	2,761,513	18.47%	\$1.60	(33,542)	(45,124)	178,896	435,363
Class C	199	5,414,793	0	0	478,931	8.84%	562,617	10.39%	\$1.10	(63,394)	(60,366)	18,721	40,500
South County												_	
Class A	19	934,729	0	248,018	271,066	29.00%	282,403	30.21%	\$1.50	(4,412)	15,603	7,823	36,012
Class B	166	3,843,211	22,134	392,796	705,946	18.37%	817,979	21.28%	\$1.81 \$1.87	(7,703)	(793)	52,422	102,444
Class C	35	608,935	0	0	87,437	14.36%	112,213	18.43%	\$1.87	(11,334)	(1,219)	3,791	19,549
Inland Empire	100	7.004.004	170.000	0.400.050	0.000.004	00.050/	0.407.400	04.050/	Φ0 44	05 107	000.050	140 700	050.000
Class A	100	7,934,601	178,000	3,400,252	2,289,391	28.85%	2,487,420	31.35%	\$2.11 \$1.70	85,427	202,053	143,726	356,893
Class B Class C	989 330	28,627,858 8,098,992	75,472 0	2,455,499 0	4,915,273 869,140	17.17% 10.73%	6,135,361 1,004,667	21.43% 12.40%	\$1.70 \$1.12	5,698 (83,655)	174,961 (85,283)	427,561 39,062	1,131,533 96,644
0.000	000	0,000,002	U	v	000,170	10.1070	1,007,007	21.56%	Ψ1.12	(00,000)	(55,255)	00,002	30,044

Lease rates are on a full-service gross basis.

Sales Transactions Property Address	City	Class	Square Feet	Sale Price	Sale Price Per SF	Buyer		Seller
9337 Milliken Ave.	Rancho Cucamonga	В	47,720	\$4,100,000	\$85.92	Ellen Capital Group, LLC		PFF Bank & Trust
1950 S. Sunwest Ln.	San Bernardino	В	51,108	\$4,000,000	\$78.27	Southern CA Schools Risk Mg	gmt JPA	RCFC 1950 HEC, LLC
14205 Meridian Pky.	Riverside	Α	55,000	\$3,200,000	\$58.18	Silagi Development		Operon Group
27476–27482 Via Industria	Temecula	В	11,216	\$1,935,020	\$172.52	Supplier Management Solution	ons, Inc.	Fullmer Construction
31205-31217 Pauba Rd.	Temecula	В	18,104	\$1,810,000	\$99.98	ZMI Real Estate		Zions First National Bank
3333 Concours	Ontario	В	8,240	\$1,740,600	\$211.24	Dr. Rhagiv Bhagat, DDS		Bank of the West
Lease Transactions Property Address	City	Clas	ss Square	Feet Tra	ansaction Date	Tenant	Owner	
550 E. Hospitality Ln. – Renewal	San Bernardino	Α	53,	832	May-10	Arrowhead Credit Union	Glenbo	rough, LLC
3990 Concours	Ontario	Α	39,	737	May-10	N/A	Lord B	altimore Properties
5700 Division St.	Riverside	С	13,9	939	June-10	Clinical Innovations, Inc.	5700 E	Division Street, LLC
3800 Concours	Ontario	Α	12,	116	June-10	N/A	CIP Rea	al Estate Property Services
10801 6th St.	Rancho Cucamonga	В	12,0	014	April-10	N/A	Argus I	Realty Investors, LP
650 E. Hospitality Ln. – Renewal	San Bernardino	Α	10,	127	May-10	Health Net	Glenbo	rough, LLC

RECENT TRANSACTIONS

Product Type

CLASS A

Most prestigious buildings competing for premier office users with rents above average for the area. Buildings have high-quality standard finishes, state-of-the-art systems, exceptional accessibility and a definite market presence.

CLASS B

Buildings competing for a wide range of users with rents in the average range for the area. Building finishes are fair to good for the area, and systems are adequate. However, Class B buildings cannot compete with Class A buildings of the same price.

CLASS C

Buildings competing for tenants requiring functional space at rents below the area average.



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