



CORFAC's 2017 Spring Conference is just one week away! The Kimpton Solamar Hotel is sold out. Contact Meetings and Membership Manager Diann Harris (diann@corfac.com) for alternate hotel options. Registrations will be accepted on site. Learn more about the Spring Conference:

- [Spring Conference Schedule](#)
- [Conference Session and Speaker Highlights](#)
- [Tours and Special Event Details](#)
- [Frequently Asked Questions](#)

Thank You to Our 2017 CORFAC Conference Sponsors



Congratulations TRI Commercial/CORFAC International on 40 Successful Years

More than 100 industry professionals gathered at San Francisco's Olympic Club on February 2 to celebrate TRI Commercial/CORFAC International's 40th anniversary. The firm received a Certificate of Honor from the California State Assembly in honor of their milestone.

TRI Commercial's Tom Martindale (left) is shown with CORFAC Past President John Homsher and TRI Commercial Co-Owner Charlie Wall. Homsher presented a CORFAC update to attendees during the firm's annual all agents meeting.

On behalf of CORFAC, congratulations TRI Commercial on 40 successful years in commercial real estate!



Welcome Frost Miller – CORFAC's New PR and Marketing Consultant



Pay Your Dues and Keep Your CORFAC Advantage in 2017

Thank you to everyone for your prompt response to the 2017 dues invoices! If you haven't yet paid your dues, we encourage you to do so as soon as possible. Your dues support CORFAC's [wide range of member benefits](#), including business networking tools, industry education programs and service provider discounts. Contact Diann Harris, Meeting and Membership Manager, at diann@corfac.com if you have any questions or need assistance.

CORFAC's Value Proposition: What's In It For You?

Watch this new video featuring Daniel Shindelman of Bridgeman/CORFAC International in Switzerland, where he explains CORFAC's value proposition for his global business.



Boost Your (and CORFAC's!) Social Media Presence

Help CORFAC maximize social media's marketing power by adding #CORFAC to your Tweets and tagging CORFACIntl in your Facebook posts. Send your personal and firm Twitter handles to Director of Communications and Marketing Jennifer Norbut (jennifer@corfac.com) so CORFAC can share and retweet your posts. Like CORFAC on Facebook and join our LinkedIn group to continue building awareness of the CORFAC network.

CORFAC @ ICSC's 2017 RECon: Will You Be There?

CORFAC is planning a booth for the ICSC RECon conference in Las Vegas, May 21-24, 2017. The booth we are developing ([see a mock-up here](#)) will allow participating firms to have specific branding for their company displayed, as well as a place to meet with clients.

To make this cost effective, participating CORFAC firms will be asked to assist with the cost. This amount would give your firm representation in the booth (registration fees paid by your firm), signage with your company name and logo included and a place to meet during the conference with your clients. If you are interested in being part of the booth, please contact Jonathan Salkat jonathan@corfac.com or (224) 257-4400 as soon as possible.

Save the Date: St. Petersburg International Affiliate Meeting

Plans are underway for the next International Affiliate Meeting, scheduled for June 15-17, 2017, in St. Petersburg, Russia. All international and domestic firms are invited to participate in the meeting, which will focus on growing the CORFAC network and cross-border collaboration. More details coming soon!

CORFAC Referral of the Month: The Garibaldi Group and L. Mason Capitani

Congratulations to referring broker Maureen MacLachlan of The Garibaldi Group/CORFAC International and billing broker Mason Capitani, SIOR, of L. Mason Capitani/CORFAC International on the sale of an 8-property industrial portfolio in Michigan. The client, Suburban Propane, who had been leasing the properties from a single owner, bought them all in a portfolio purchase for \$3.3 million. L. Mason Capitani was instrumental in providing information on each property to develop their internal valuation for negotiation purposes. Another example of how CORFAC works!

Don't Forget About CORFAC's Split Market Referral Program

CORFAC leadership has rolled out a new member referral process for "split" markets that will also expand our network's expertise worldwide. All member firms are encouraged to refer potential new firms in their local

market that offer complimentary/non-competitive services. For example, if a firm specializes in office and industrial in a particular market, they may refer a firm that specializes in retail or another complimentary/non-competiting vertical. Split market arrangements also allow both participating firms to pay lower annual dues. For more details or to recommend a local firm, call Executive Director Jonathan Salk at (224) 257-4400.

Upcoming CORFAC Events

CORFAC's 2017 Spring Conference

February 22-25, 2017

[Kimpton Solamar Hotel](#)

San Diego, California

[Login and register now.](#)

International Council of Shopping Centers RECon

May 21-24, 2017

Las Vegas, Nevada

Contact CORFAC at (224) 257-4400 if you are interested in booth participation.

CORFAC International Affiliate Meeting

June 15-17, 2017

St. Petersburg, Russia

More details coming soon.

CORFAC's 2017 Fall Summit

September 13-17, 2017

Grand Hyatt Hotel

Denver, Colorado

More details coming soon.

CORFAC International | 224-257-4400 | 224-567-8674 | info@corfac.com | www.corfac.com

Connect with us



CORFAC International | 2700 River Road, Suite 105, Des Plaines, IL 60018

[Unsubscribe](#)

[Update Profile](#) | [About our service provider](#)

Sent by info@corfac.com in collaboration with



Try it free today