

Medical Owner-User / Investment Opportunity

#### **OFFERING MEMORANDUM**

First Capital Property Group, Inc. is pleased to present this 21,466 RSF, multi-tenant medical office building for sale, located in the heart of Leesburg's Medical District.



#### **EXECUTIVE SUMMARY**

#### THE OPPORTUNITY

First Capital Property Group, Inc. is pleased to present this 21,466 RSF, multi-tenant medical office building for sale, located in the heart of Leesburg's Medical District, directly across from UF Health Leesburg.

Not only is the property located directly across from UF Health Leesburg's main campus, they are also the property's main tenant, occupying the entire second floor of the building. This property occupies the premier corner of the Leesburg Medical Center complex, on the hard corner of the signalized intersection of East Dixie Avenue and South Lake Street.



ADDRESS: 801 E. Dixie Avenue Leesburg, FL 34748

**COUNTY:** Lake County

PARCEL ID: 251924000300014700

LOT SIZE: Condo within 3.22 acre Leesburg Medical Complex -

37.5% Association Share

YEAR BUILT: 1981

**RENTABLE SQUARE FEET:** 21,466 RSF per Leases (Property Appraiser: 20,982 GLA SF)

**SIGNAGE:** Monument sign directly on East Dixie Avenue &

building façade signage

ACCESS: 2 curb cuts on South Lake Street

1 curb cut on East Dixie Avenue

PARKING: 5.2 / 1,000 - Shared parking for Leesburg Medical

Complex

**RENOVATIONS:** Recent Renovations include exterior painting as well

as HVAC replacement

#### HIGHLIGHTS

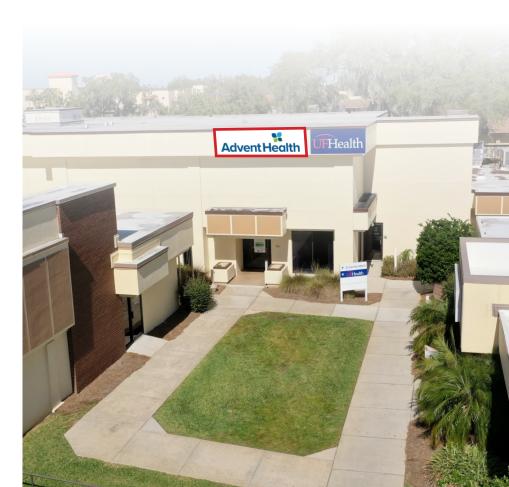
Current Tenants: AdventHealth and UF Health Leesburg

21,466 RSF multi-tenant medical office building in **rapidly growing Leesburg medical corridor** 

Recent building renovations include **exterior painting** as well as **HVAC replacement**, along with association-level renovations which include **resealing and restriping the parking lot**.

Prominent Corner of Leesburg Medical Center on signalized hard corner

Directly across the intersection from **UF Health Leesburg**, the anchor tenant for the entire second floor of the building



#### **TENANT SUMMARIES**

# Advent Health

AdventHealth, formerly known as Florida Hospital, is a non-profit healthcare system founded in 1973 and headquartered in Central Florida. It currently operates 53 hospitals and facilities across nine states, serving more than 6.7 million patients annually (2021 Revenue of \$14.9B). AdventHealth is recognized as the #1 hospital in Greater Orlando by US News and World Report and has won awards in orthopedics and cancer treatment. It currently has over 300 locations in Central FL, occupying more than 3.5 million SF, and boasting more than 83,000 skilled caregivers in physician practices, hospitals, outpatient clinics, skilled nursing facilities, home health agencies and hospice centers. AdventHealth's founders believed the best care didn't treat only the body, it also helped heal the mind and lift the spirit. By focusing on the whole person and strengthening the mission of its founders, AdventHealth today is a national leader in healthcare innovation, quality, safety and patient satisfaction.

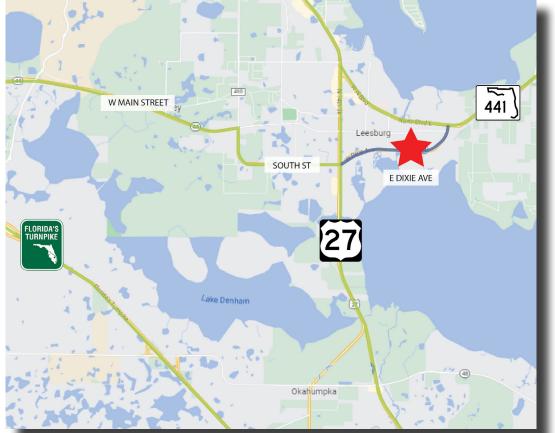




UF Health Leesburg Hospital, formerly known as Leesburg Regional Medical Center, prior to being acquired by University of Florida Health in January 2020, has been serving the health care needs of the Leesburg community for more than 50 years. UF Health Leesburg Hospital offers advanced cardiac care at its state-of-the-art Heart Institute, which includes one of the largest open-heart programs in Florida. The American College of Cardiology has recognized UF Health Leesburg Hospital for its demonstrated expertise and commitment in treating patients with chest pain by awarding a Chest Pain Center Accreditation with Primacy PCI and Resuscitation—its highest and most prestigious level of accreditation. The hospital also offers advanced orthopedic care at its dedicated inpatient Joint Center, along with neurosurgery, stroke care, inpatient acute rehabilitation, and nationally recognized cancer care.



#### **LOCATION**











#### HIGHLIGHTS

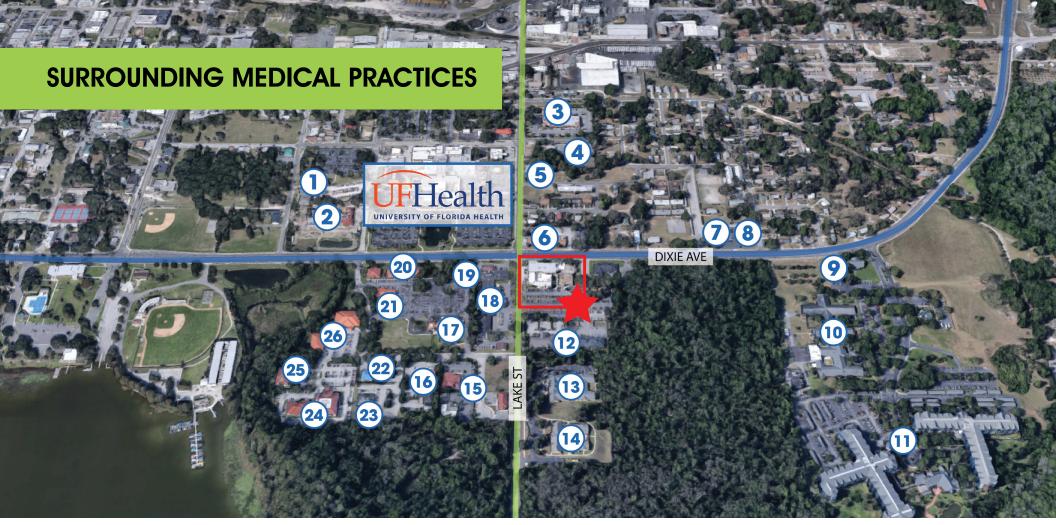
Leesburg received the "Excellence in Sports Tourism, Small Market" award in 2020 from the Florida Recreation and Parks Association, in recognition of their \$11.2 million investment into Venetian Gardens, a top-ranked venue in the Southeast for national and regional fishing competitions and water sports events

Leesburg job market is predicted to grow 51.2% over the next 10 years, a full 17.7% higher than the US average (33.5%)

UF Health is a 353-bed acute care Hospital, Lake County's largest tertiary care hospital

UF Health was designated as the Highest Performing Hospital in Heart Bypass, Heart Failure, and Chronic Obstructive Pulmonary Disease in 2020 by U.S. News & World Report

UF Health invested \$29 million in 2018 into expanding their emergency department, hosting more than 47,000 ER visits annually



- (1) UF Health Leesburg Hospital Wound Care
- (2) UF Health Leesburg Hospital Urgent Care
- (3) Concentra Urgent Care
- (4) District 5 Medical Examiner's Office
- (5) Child Neurology & Epilepsy Center
- (6) Florida Heart & Vascular Leesburg Family Medicine
- (7) Central Florida Physical Med
- 8 Dental Touch DigiDent Labs
- Pulmonary & Sleep Medicine Pediatric Medicine
- (10) Lake Port Square Health Center
- (11) Lake Port Square Retirement Community

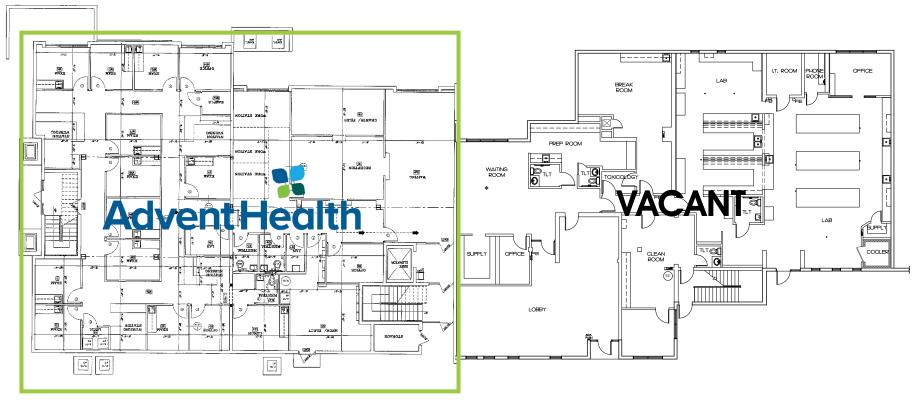
- (12) Eye Care Specialists Lake Gastroenterology Associates Adonai Pharmacy
- (13) Vista Lake Assisted Living
- (14) Vista Lake Memory Care
- (15) Tri County Orthopedic Center Cardiologist
- (16) UF Health Orthopaedics and Sports Medicine
- (17) Alliance Day Surgery Center
- (18) South Campus Care Center
- (19) Lake OB-GYN Associates of Mid-Florida, LLC
- 20) VIPCare Primary Care Lake Eye Associates & Precision Optics Lakeside Center for Women

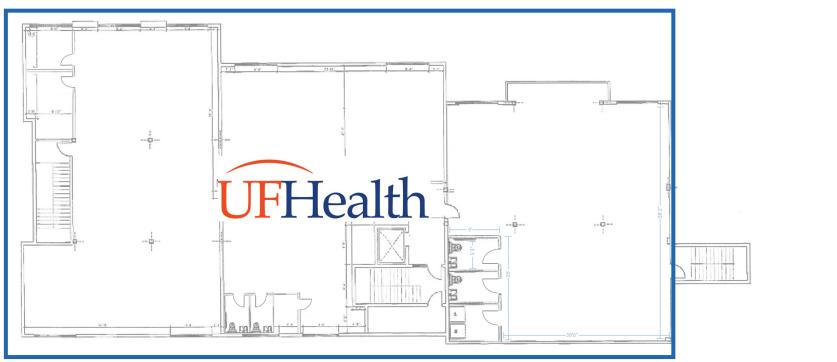
- (21) Florida Heart & Vascular General Surgery Mid-Florida Prosthetics & Orthotics
- (22) Neurological Associates of Lake County
- (23) Cardiovascular Associates of Lake County
- (24) Florida Heart & Vascular Center
- 25) Lake Pulmonary & Sleep Disorders Clinic
- (26) Otolaryngologists Plastic Surgery

Florida Cancer Specialists & Research Institute

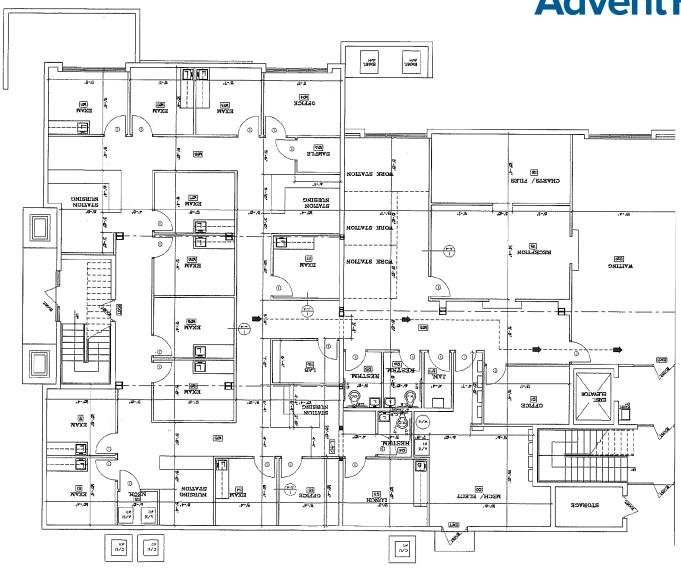
# **CO-TENANTS**











- 2nd Generation Medical Office Build out with oversized reception and waiting area, 11 exam rooms, 3 restrooms, 3 nursing stations,
   4 physician offices, staff break room, lab work area, and 3 open workstations
- Rentable Square Footage Occupied: 6,720 RSF
- Occupied through March of 2031, with multiple renewal options in place



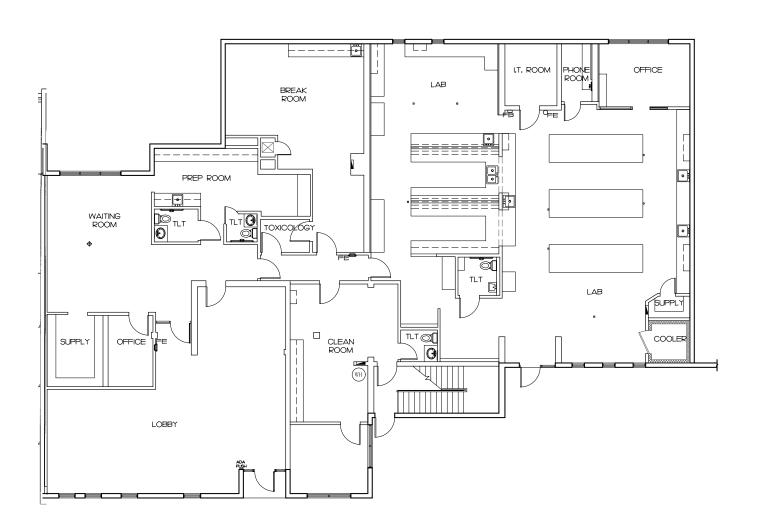












- Former Quest Lab space, with lab portion demo'd and white boxed, with over-supply of water stations, floor drains, and electrical service
- Rentable Square Footage Available: 6,016 RSF







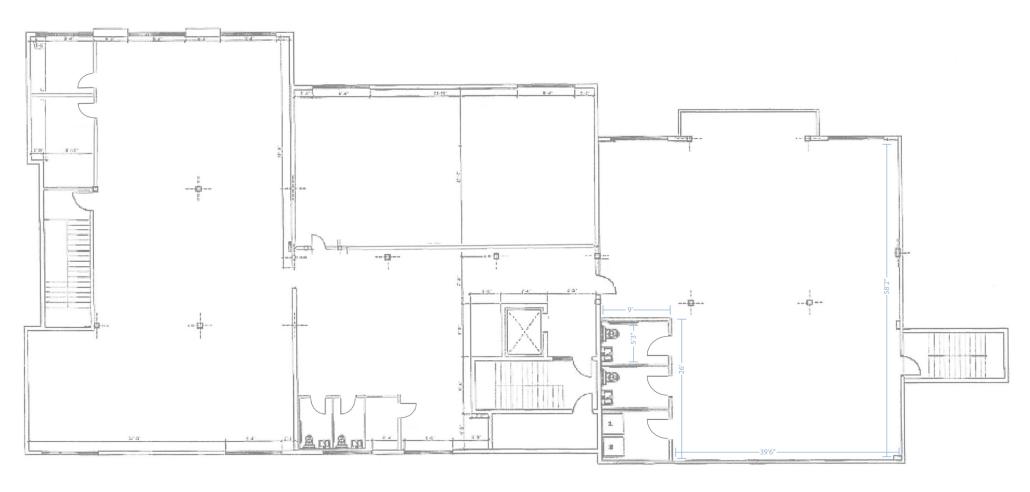






## **SECOND FLOOR: SUITES 201 - 203**





#### **SECOND FLOOR: SUITES 201 - 203**

- Open floor plans with individual classrooms allowing for collaborative group training sessions, along with open common room with restrooms, taking up the entire second floor
- Rentable Square Footage Occupied: 8,730 RSF
- · Occupied through September of 2024, with multiple renewal options in place





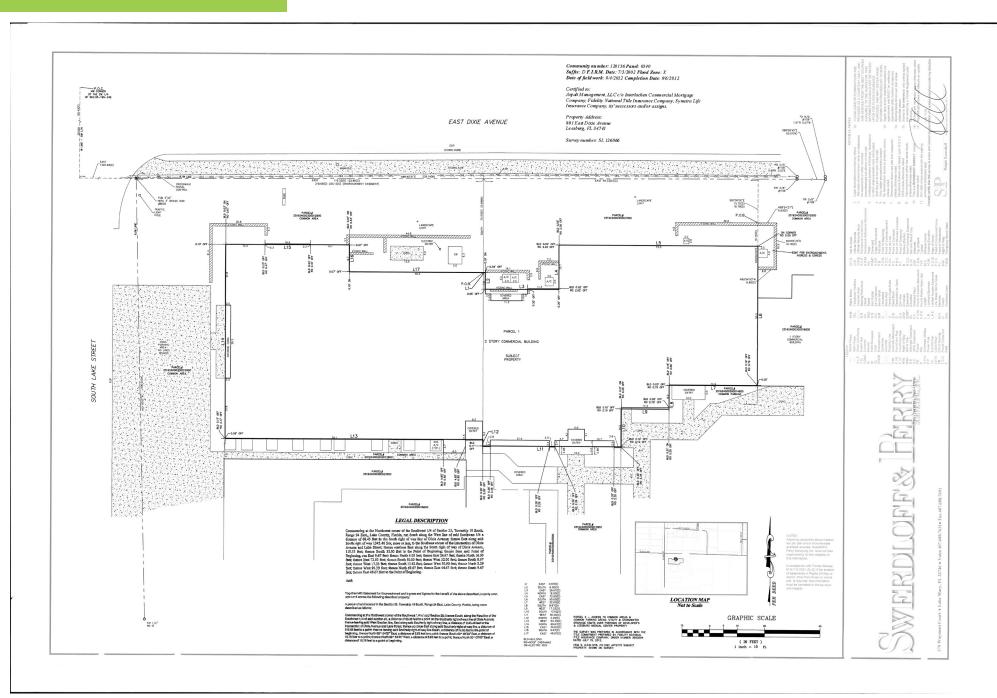








#### **SURVEY**



# **RENT ROLL**

CURRENT RENT ROLL									
Tenant Name Suite Number	Square Footage	Base Rent	Annual Base Rent	Recovery PSF	Annual Recovery	Gross Income	Recovery Description	Term	
AdventHealth Suite 101	6,720 RSF	\$21.50	\$144,480.00	\$6.36	\$42,806.40	\$187,286.40	NNN	Expires 3/31/2031	
Renewal Options: Two (2) - Three Year Renewal Options.									
Vacant (Projected) Suite 102	6,016 RSF	\$15.00	\$90,240.00	\$6.36	\$38,261.76	\$128,501.76	NNN		
UF Health Leesburg Suite 201	2,910 RSF Renewal Option	\$12.02 \$12.38	\$34,978.20 \$36,025.80	\$6.36	\$18,507.60	\$53,485.80	NNN	Expires 9/14/2024	
Renewal Options: One (1) - One Year Renewal Option. Must notify by May 17th 2024 (120 days before expiration of the initial Lease Term).									
UF Health Leesburg	5,820 RSF	\$9.29+	\$54,067.80	\$6.36	\$37,015.20	\$91,083.00	NNN	Expires 9/14/2024	
Suite 202/203	Renewal Option	\$9.57	\$55,697.40						
Renewal Options:			One (1) - One Year Renewal Option. Must notify by May 17th 2024 (120 days before expiration of the initial Lease Term).  †\$9.29/SF Effective Rate after Rent Rebate						

#### Total RSF 21,466\*

\*RSF reflects square footage in existing leases; Property Appraiser has 20,982 GLA SF



## **PROPERTY EXPENSES**

MAINTENANCE & REPAIRS  Janitoral Service \$9,000.00 \$0.42 Exterior Window Cleaning \$4,600.00 \$0.63 Repairs & Maintenance \$30,100.00 \$1.40 Fire Safety Contract \$1,155.00 \$0.05 Elevator Maintenance \$2,895.00 \$0.13 Plumbing Repairs & Supplies \$1,200.00 \$0.06 Total \$62,510.00 \$2.91  OTHER  Real Estate Taxes \$34,425.89 \$1.60 Insurance \$12,866.71 \$0.60 Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36					
Exterior Window Cleaning \$4,600.00 \$0.21 Association Dues \$13,560.00 \$0.63 Repairs & Maintenance \$30,100.00 \$1.40 Fire Safety Contract \$1,155.00 \$0.05 Elevator Maintenance \$2,895.00 \$0.13 Plumbing Repairs & Supplies \$1,200.00 \$0.06 Total \$62,510.00 \$2.91  OTHER Real Estate Taxes \$34,425.89 \$1.60 Insurance \$12,856.71 \$0.60 Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36		MAINTENANCE & REPAIRS			
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Repairs & Maintenance Fire Safety Contract Fire Saf		Exterior Window Cleaning	\$4,600.00	\$0.21	
Fire Safety Contract \$1,155.00 \$0.05 Elevator Maintenance \$2,895.00 \$0.13 Plumbing Repairs & Supplies \$1,200.00 \$0.06 Total \$62,510.00 \$2.91  OTHER Real Estate Taxes \$34,425.89 \$1.60 Insurance \$12,856.71 \$0.60 Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36		Association Dues	\$13,560.00	\$0.63	
Elevator Maintenance \$2,895.00 \$0.13 Plumbing Repairs & Supplies \$1,200.00 \$0.06 Total \$62,510.00 \$2.91  OTHER  Real Estate Taxes \$34,425.89 \$1.60 Insurance \$12,856.71 \$0.60 Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36		Repairs & Maintenance	\$30,100.00	\$1.40	
Plumbing Repairs & Supplies \$1,200.00 \$0.06 Total \$62,510.00 \$2.91  OTHER  Real Estate Taxes \$34,425.89 \$1.60 Insurance \$12,856.71 \$0.60 Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36		Fire Safety Contract	\$1,155.00	\$0.05	
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Insurance		OTHER			
Total \$47,282.60 \$2.20  TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36		Real Estate Taxes	\$34,425.89	\$1.60	
TOTAL PROPERTY EXEPENSES \$136,492.60 \$6.36  AdventHealth Health		Insurance	\$12,856.71	\$0.60	
Advent Health  Health		Total	\$47,282.60	\$2.20	
Advent Health  Health	<b>全工学</b> 。				
		TOTAL PROPERTY EXEPENSES	\$136,492.60	\$6.36	是这种的一种。 第一种种的一种种的一种种的一种种种种种种种种种种种种种种种种种种种种种种种种种
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ANNUALLY

\$7,200.00

\$4,500.00

\$15,000.00

Total \$26,700.00 \$1.24

PER SF

\$0.34

\$0.70

\$0.21

**PROPERTY EXPENSES 2023** 

UTILITIES

Electricity

Water & Sewer

Garbage Removal





Trey Gravenstein
Vice President of Brokerage Services
407.872.0177 ext. 119
Trey@FCPG.com



Dan Van Nada, CCIM Vice President of Brokerage Services 407.872.0177 ext. 117 Dan@FCPG.com



This Offering Memorandum contains select information pertaining to the business and affairs of the above referenced Property. It has been prepared by First Capital Property Group, Inc. (FCPG). This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller and FCPG. The material is based in part upon information supplied by the Seller and in part upon financial information obtained by FCPG from sources it deems reliable. Owner, nor their officers, employees, or agents makes any representation or warranty, express or implied, as to the accuracy or completeness or this Offering Memorandum or any of its contents and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein and conduct their own due diligence.

First Capital Property Group, Inc. 615 E. Colonial Dr. Orlando, FL www.FCPG.com