

CORFAC International Member Benefits

COMMISSIONS

CORFAC firms keep 100% of their commissions.

INDEPENDENCE

CORFAC firms keep their company name and are independent, entrepreneurial members not bound to restrictions or limitations often found in other brokerage networks.

CLIENT CONTROL

The network platform allows you to serve existing and potential clients in multiple assignments worldwide.

COMMUNICATIONS AND MARKETING

CORFAC offers a suite of branding tools and a full-service consultant who provides marketing support for the network.

CORFAC APP

CORFAC's new mobile app brings the best tools and resources of the website and delivers them to the palm of your hand. Search property listings, contact a member, send a group e-mail and more.

BEST PRACTICES

Learn and share strategies from the industry's top principals and market-leading firms.

NEXT GENERATION

A committee dedicated to fostering the interests and growth of CORFAC's up-and-coming Next Gen brokers.

INDUSTRY TRADE SHOWS

Presence at CCIM, EXPO REAL, ICSC, MIPIM and SIOR.

REFERRAL NETWORK

Global network of entrepreneurial firms offers business development opportunities.

COMPETITIVE ADVANTAGE

Belonging to a global network will assist you in pitching and winning new assignments in your local market.

AFFORDABILITY AND VALUE

CORFAC dues have not been raised in 12 years. The ROI on membership in CORFAC is unmatched in the commercial real estate brokerage industry.

TOOLS AND RESOURCES

CORFAC maintains an online resource library with various business tools and documents to enhance your practice, including business development, marketing and deal-making tools.

PROFESSIONAL RELATIONSHIPS

The CORFAC family provides a trusted environment for business -- and friendship -- that is unmatched in the industry.

CONFERENCES AND ONLINE EDUCATION

Two premier, in-person events per year that include networking, best practices and best-in-class education. CORFAC also held more than 25 hours of free online education and networking sessions in 2020.

RECRUITMENT

Being part of a global organization can help recruit top talent in the commercial real estate brokerage industry. 5 new offices were added in 2020.



“Membership in CORFAC allows a firm of our size to have both a national and international presence to our competitors and our clients.”

Past President and Founding Member David Prior, SIOR

The Klabin Company/CORFAC International

Membership Product and Service Discounts

TECHNOLOGY

Apto

Discounts on cloud-based CRM and transaction management software.

Buildout

All CORFAC members have free access to Buildout Sync to display property listings on the CORFAC website. Buildout also offers additional discounts on online marketing and presentation technology.

CompStak

Get an exclusive offer of sale and lease comps only available to members.

Fuel CRE

Free 30-day trial and then a discounted rate on a cloud-based technology platform for valuation and cash flow forecasting.

Realcore Applications

Members-only discounts on their online real estate tools.

Site To Do Business

Special discounted membership rate for this online suite of tools.

TheAnalyst PRO

Receive a free trial, plus a 20 percent discount on an annual subscription price.

EDUCATION

BOMI International

Discounts on sustainable building and facility management courses.

CCIM Institute

Discount on the CI 101 financial analysis course.

Institute of Real Estate Management (IREM)

Discounts on property management courses, resource materials and publications.

International Council of Shopping Centers (ICSC)

CORFAC members can join as Affiliate Members for just \$125 to receive discounts on courses, events, research and more.

Royal Institution of Chartered Surveyors (RICS)

Discounts on RICS global events and courses.

Society of Industrial and Office Realtors (SIOR)

Waiver of membership fee for SIOR Member Associate, a designation-track program.

31 YEARS OF
GROWTH

OUR AVERAGE FIRM
TENURE IS **14 YEARS.**

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without you!



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